

Bora Bora

Dental, Vision and Hearing Sales Incentive

Qualification product

Dental, Vision and Hearing insurance

Underwritten by Continental Life Insurance Company of Brentwood, Tennessee (CLI)

Qualification period

August 1, 2020 – January 31, 2021



Win a four-night stay for two at The St. Regis Bora Bora Resort!

- This luxurious five-star resort offers beautiful views of French Polynesia
- Features a gorgeous private beach, full-service spa and more
- Listed in the 2018 Travel + Leisure 500
- Economy air will be included in addition to an overwater villa

Dates: June 14–19, 2021*

*One extra night at the airport hotel will be included before the resort stay.

Up to 9 winners, based on qualifying production

Please see back of flyer for contest details.



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SOLUTIONS SIMPLIFIED

2021

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Qualification product

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Underwritten by Continental Life Insurance Company of Brentwood, Tennessee (CLI)

Sales incentive details

Application date on qualifying production must be between August 1, 2020 – January 31, 2021. Policies must be issued on or before February 15, 2021 and be in force at the effective date on or before February 28, 2021. Qualifying production is limited to one policy per individual for each product. Business written on self or immediate family* members does not count toward qualifying production. Applications written on spouses/ domestic partners living in the same household do not count toward qualifying production. Qualifiers must maintain an 80% persistency on qualifying business.

The qualifier must be in compliance with all company and state marketing rules and regulations and be in good standing with Aetna and its legal entities at the time payment is made. Agents must be properly appointed with the legal entity they are submitting business on.

Prize details

Prizes furnished by Careington International Corporation (“Careington”). The specifics of the prize shall be solely determined by Careington. No cash or other prize substitution permitted. The prize is non-transferable. Any and all prize-related expenses, including without limitation any and all federal, state, and/or local taxes, shall be the sole responsibility of the winner. No substitution of prize or transfer/assignment of prize to others or request for the cash equivalent by winners is permitted. Acceptance of prize constitutes permission for Careington to use winner’s name, likeness, and entry for purposes of advertising and trade without further compensation, unless prohibited by law.

Qualification period

August 1, 2020 – January 31, 2021

Winners will include:

- 1 National Marketing Organization (NMO)
- 1 Independent Marketing Organization (IMO)
- 1 Managing General Agent (MGA)
- 3 Telesales Agents
- 3 General Agents (GA) (Licensed agent who is in the downline of a NMO, IMO or MGA.)

Winners will be notified via email by Careington in February 2021. Winners must confirm acceptance and provide a valid passport before April 1, 2021.

Qualifying production

Qualification Period: August 1, 2020 - January 31, 2021
Individual agent minimum qualifying production: 50 in-force policies

*“Immediate family” shall mean a child, spouse, mother, father, sister, or brother of you or your spouse/domestic partner.

