

Your journey to Italia starts now.





## Discover Italy

Your work empowers clients to build brighter financial futures, and we want to celebrate what's ahead for you as well.

The 2027 Partner Conference with American Equity and American National is an invitation-only event reserved for our top producers. And this time, the stage is set for three distinct experiences in one of the world's most iconic locations: Italy.

- Partner Conference Qualifiers
- President's Club
- Chairman's Club

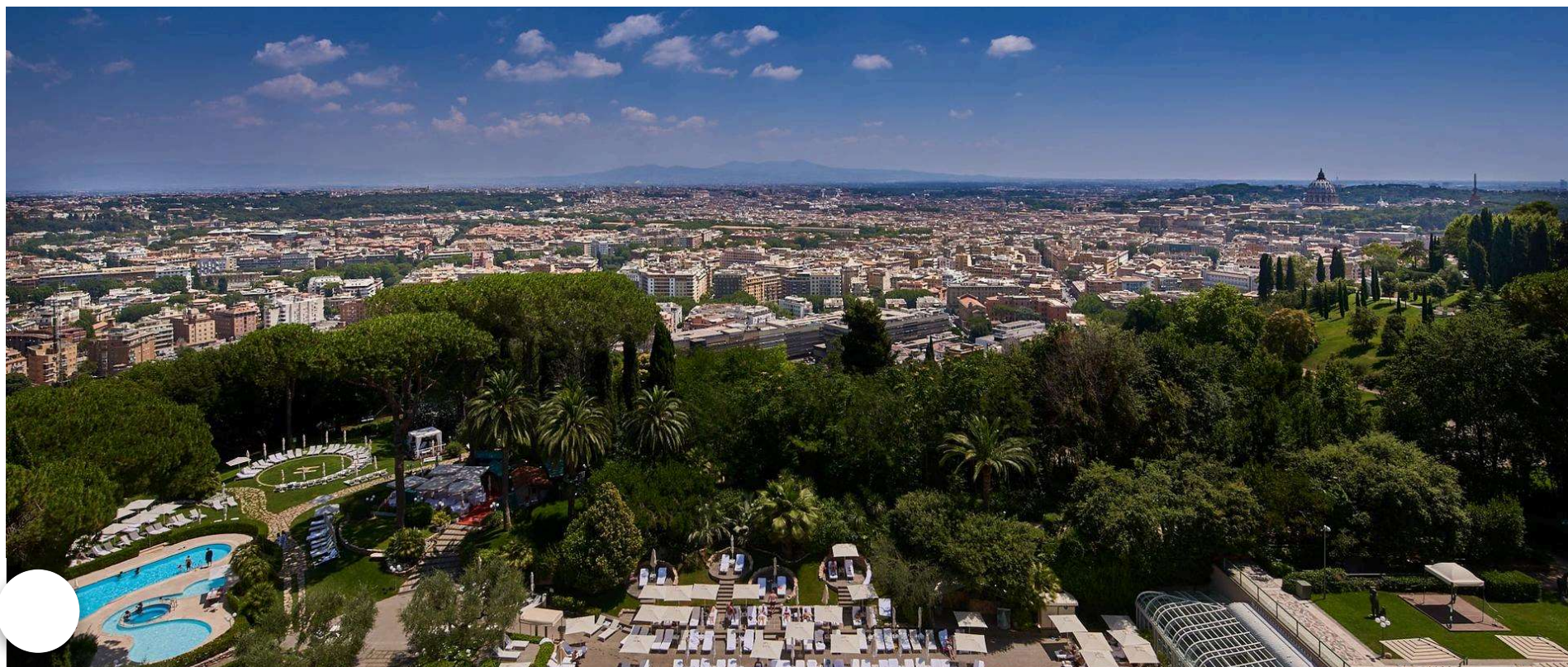
Picture yourself surrounded by the country's ancient history, striking beauty, and bold flavors. From Rome to Palermo, it's an ideal backdrop to celebrate success and share extraordinary opportunities with peers. Read more on how to qualify and what awaits you at each level of recognition.



# How to earn your spot at Partner Conference in Rome

The top 200 producers with a minimum of \$4 million in qualifying American Equity and American National premium between Jan. 1-Dec. 31, 2026, may be eligible for an invitation.

You and a guest can enjoy a four-night stay at the luxurious **Rome Cavalieri – A Waldorf Astoria Hotel** in the heart of Rome from Sept. 20-24, 2027.





## President's Club – More time to shine

Producers with a minimum of \$8 million in qualifying American Equity and American National premium may be invited to join President's Club for a longer stay in the Eternal City.

Qualifiers and their guests kick things off early, Sept. 19, 2027, with a private reception and curated excursions. On Sept. 20, they'll join the larger group as Partner Conference officially begins.





## Chairman's Club – Palermo paradise

Reserved for the top 15 producers, this exclusive experience brings together standout partners for roundtables with big ideas and unforgettable experiences.

Chairman's Club is hosted in Palermo at the [Rocco Forte Villa Igiea Hotel](#), Sept. 16-19, 2027, before joining the larger group in Rome for a separate luxury stay at the five-star [Hotel de la Ville](#) for a distinct luxury experience.

## Eligibility details

### Partner Conference

Top 200 producers with \$4M+

 Sept. 20-24, 2027

 Rome

 Resident's Club

Top producers with \$8M+

 Sept. 19-24, 2027

 Rome

Bonus day including special welcome reception plus enhanced experiences

### **Chairman's Club**

Top 15 producers

 Sept. 16-19, 2027

 Palermo

 Sept. 19-24, 2027

 Rome

Exclusive retreat & 2027 Partner Conference

## See what awaits you in Italy

Rome Cavalieri





# Frequently asked questions

Below are answers to some of the most common questions about the event. If you need additional information, please contact your dedicated sales team representative at **(888) 647-1371** or **sales@american-equity.com**.

What are the 2027 Partner Conference dates?



- Partner Conference 2027 will be held from Sept. 20-24, 2027.
- President's Club qualifiers will be invited to arrive a day early, on Sept. 19, 2027.
- The Chairman's Club trip will be in Palermo, Italy from Sept. 16-19, 2027.

How do I become eligible to be invited to the American Equity & American National 2027 Partner Conference?



Are guests allowed for those invited?



Do I have to pay for this trip?



Will there be hosted activities during the trip?



Who should I contact to check my qualification status?



 **er considerations**

All business must be paid between Jan. 1-Dec. 31, 2026. FIA premium (initial and additional) applied during the first contract year will receive 100% production credit. Additional FIA premiums applied in contract years two and beyond are not eligible for production credit. Fixed and SPIA premium will receive 50% production credit. Internal contract replacements completed within a surrender period will receive 50% production credit, while internal replacements completed outside of a surrender period will receive 100% production credit. Replacements between the two companies are treated as external replacements. Annuity applications that have a business entity's agent number listed on the application do not count toward qualifying premium.

May require broker dealer approval. American Equity and American National reserve the right to modify or terminate the program at any time. Producers must be in good standing to qualify and must have an active contract on the date of departure. In consideration of travel incentive programs and/or any production-based incentives, top priority should be given to your clients' financial circumstances, objectives, and needs. Incentive programs should not be used as the basis for determining suitable products for your clients. Annuities offered by American Equity and American National. For producer use only. Not for use in solicitation or advertising to the public.

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