



the

Presents

Dog Days



of

Summer

Production Contest

We're celebrating our EssentialLTC launch in California and the start of summer with
The Dog Days of Summer contest!

**Starting July 6 earn a \$100 Amazon gift card for each qualified application submitted.
First time producers earn double for their first application!**

Promotion details

1. Each qualified application submitted between 07/06/2020 and 08/31/2020 will earn the writing producer a \$100 Amazon gift card.
2. Producers who write their first ever National Guardian Life Insurance Company (NGL) EssentialLTC application will earn two \$100 Amazon gift cards for that application. Each subsequent qualified application submitted will earn a \$100 Amazon gift card.
3. Applications must be received at the LTC Administrative Office by mail, E-APP, or eUpload within the 07/06/2020 - 08/31/2020 time period.

Gift cards will be mailed weekly.

BGAs - If there is any issue with NGL providing your writing producer(s) a gift card directly, please let us know immediately by responding to lrc@nglic.com.

Joint applications count as one application. Credit will only be given to the writing producer. Credit will only be given for applicants who do not already have an EssentialLTC policy. Clearly uninsurable applications will not be counted.

Insurance coverage provided by National Guardian Life Insurance Company Insurance or its subsidiaries.

National Guardian Life Insurance Company is not affiliated with the Guardian Life Insurance Company of America, a/k/a The Guardian or Guardian Life.

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