

POSTSEASON GAME PLAN

**NOW AVAILABLE
ON AUDIOBOOK!**

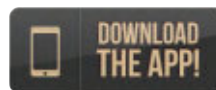
A GUIDE TO SUCCESSFULLY ADVANCING THROUGH THE MEDICARE SEASON
AND INTO THE POSTSEASON TO BECOME A SENIOR MARKET CHAMPION!

Great teams spend countless hours preparing before each season begins. They work hard to make sure that they are prepared for every opportunity they will face, and they take time to develop the best habits to ensure success. They also begin with the end in mind to set goals to get through the Regular Season and become champions!

AS YOU GEAR UP FOR MEDICARE ADVANTAGE SEASON it is important to begin with the end in mind, and consider what you're going to do when the Regular Season ends and you enter the Postseason. With this in mind, Legacy Safeguard has created the *Postseason Game Plan*. This game plan will keep you focused so that you can advance to the Postseason ready to help more clients than you ever thought possible.



THIS BOOK WILL show you how to spend less than one minute after each Medicare appointment evaluating your client's needs and then show you how to follow up with them in the Postseason with the game changing Legacy Safeguard service.



THE POST SEASON GAME PLAN IS NOW AVAILABLE ON AUDIOBOOK!

As you drive to and from client appointments you can now listen to each and every chapter of the Postseason Game Plan. Take part in "Highway University" as you listen and absorb sales ideas from all 14 chapters.

WE HAVE AN "APP" FOR THAT!

Our new App is designed to help you organize your client information and to provide a simple way to manage your follow-up. You can even export data for mailings or use the App as a CRM! The Postseason Game Plan App is a great tool and another option for you to "write client names and contact information in the back of the book."



If you don't do anything else this Medicare Season, then do this! The Postseason Game Plan will help **GROW YOUR SENIOR MARKET BUSINESS YEAR AFTER YEAR!**

CALL US TODAY! 800-228-0008

