



MED SUPP MONTHLY BONUS PROGRAM

Your Success. **OUR REWARD.**



**MORE SALES.
MORE REWARDS.
MORE POSSIBILITIES.**



PROGRAM PERIOD: OCTOBER 1, 2026 – DECEMBER 31, 2026

Earn monthly bonuses on Med Supp policies sold during this period.

MONTHLY BONUS

Per Med Supp Eligible Issued Policy



\$250

for every Underwritten Med Supp policy sold
(Plan F, Innovative Plan G, Plan G, Plan N)



\$200

for every Open Enrollment Innovative Plan G policy sold



\$50

for every Underwritten High Deductible G Med Supp policy sold



\$25

for every Open Enrollment High Deductible G Med Supp policy sold



\$30

for every other Open Enrollment Med Supp policy sold (other plans)



**BONUS PAID ON FIRST POLICY SALE
AFTER MINIMUM 5 IS MET (EACH MONTH)**



STATE SPECIALS:



IN and WI

- All plan types pay \$50 per sale.
- Internal replacements pay \$0 per sale.



SC

- \$200 pays for every Open Enrollment Innovative Plan G policy sold.
- High Deductible Plan G pays \$25 per sale.
- Plan A and Internal Replacements pay \$0 per sale.



ALL STATES

Combo App (Dental, Life or Cancer policy sold with a Med Supp Policy).
Primary Insured Name and Application Date must match on both policies.



\$25

for 1 additional product



\$40

for 2 additional products (\$80 total)



\$50

for 3 additional products (\$150 total)



EXCLUSIONS & ELIGIBLE PRODUCTION

- Net issued sales only
- Medicare Supplement business exclusions: Internal Replacements, Guarantee Issue SEP (including Birthday and Anniversary Rule), and Underage sales.
- Individual's personal Med Supp production only



THANK YOU FOR PARTNERING WITH PHYSICIANS MUTUAL.