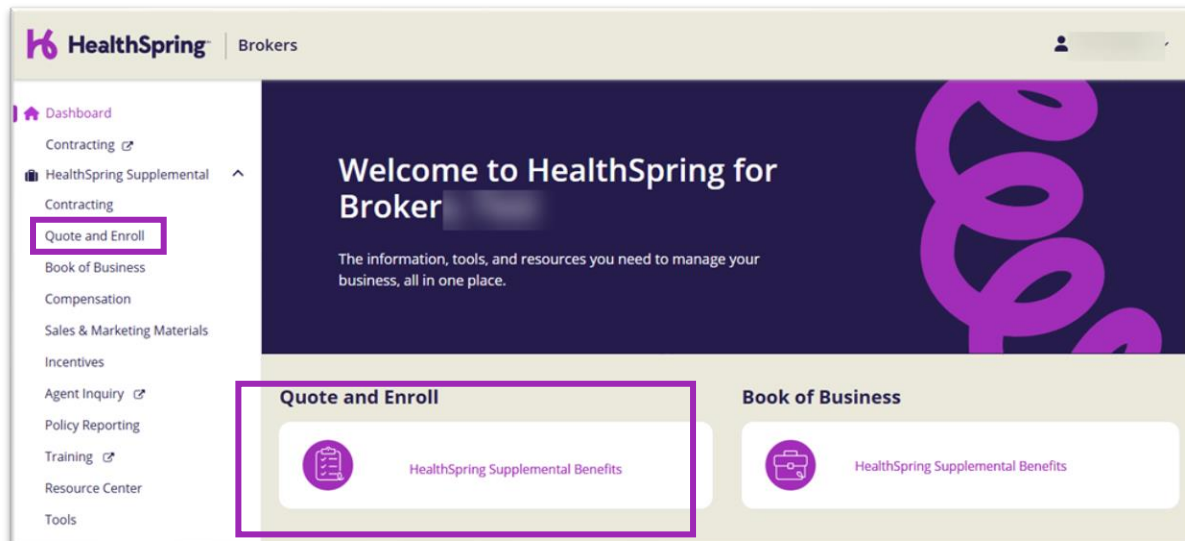


Using the Second Applicant Function in Express App

The second applicant function in Express App streamlines the application process when submitting two related, individual Medicare Supplement insurance (Med Supp) applications, allowing side-by-side (versus one-by-one) completion.

Log in to HealthSpringSM for Brokers and click Quote and Enroll to open Express App.



Start a new quote and begin the application process.

Fill in each section for the primary recipient and click Quick Quote/Apply.

Be sure to select a campaign.

A screenshot of the HealthSpring Express App 'Start a New Quote' form. The top navigation bar includes the HealthSpring logo and the text 'Express App'. The main content area has a 'Start a New Quote' heading with a red circle 'A' next to it. Below the heading are several input fields: 'Zip Code' (a text field with a dropdown arrow), 'Date of Birth' (a date picker), 'Age' (a text field), and 'Gender' (a dropdown menu with 'Please Select' as the current selection). At the bottom of the form is a red button labeled 'Quick Quote/Apply'. Below the button is a small asterisk and the text '*For Agent use only'. In the top right corner of the app, there is a 'Welcome, TEST AGENT 1 | Logout' link and a 'Broker Campaign' dropdown menu with 'Select' as the current selection.

Using Second Applicant Function in Express App (continued)



Once you reach the policy page, you will begin selecting plan details based on the applicants' needs. The primary applicant will default to Applicant 1 on the right side of the screen. You can now add Applicant 2 by clicking the plus sign and entering the appropriate information.

Next is the Applicant Information page.

Ensure all information on this page is correct for both applicants. As you proceed through the rest of the application, you will see BOTH applicants side by side. Be sure to fill in the appropriate information for both.

Also, be sure to click the **Verify Applicants** button to quickly confirm applicant identity information.

If the review fails, applications may still be submitted and identity information verified on the back end of the application review process.

Using Second Applicant Function in Express App (continued)



On the Review Plan Selection page, be sure to click the Living with Someone Discount and/or the Household Discount, as applicable. Neither is a required field to use the second applicant function.

Review Plan Selection

Unapplied rates are subject to change based on additional factors including, but not limited to, underwriting guidelines and other incident factors.

Plan A

Plan A: \$227.63
Plan B: \$227.63
Plan G: \$254.97
Plan HDB: \$79.81
Plan N: \$881.04

Plan B

Plan A: \$227.63
Plan B: \$227.63
Plan G: \$254.97
Plan HDB: \$79.81
Plan N: \$881.04

Living with Someone Discount

Household Discount

First Name: [Field] Last Name: [Field]
First Name: [Field] Last Name: [Field]

Save

Finalize the remainder of the application, remembering to enter information for both applicants in each section.

Submit

PACKPRIM TESTTEST
Your application has been successfully submitted. Your Application ID is 838018UVSS. This is not your applicant's case number. You will receive an email once the application is received and assigned to New Business for processing that will include your applicant's case number. Your application ID may be used in the event that technical troubleshooting is needed.

PACKPOUSE TESTTEST
There was a technical issue with your application. Please try again. If you continue to experience errors, please contact our Agent Resource Team during normal business hours, Monday - Friday (8am CST to 5:30pm CST) Phone: 877-454-6929.

ATTENTION: Please check the Navigation bar for any additional applicants or products to be applied for. If additional coverage is to be applied for, please click on APPLICANT INFORMATION under the next product in the Navigation bar. To return to the homepage, click on EXPRESS APP button in upper left.

Boost your sales. Does your client need additional coverage?

Cigna Healthcare offers cost-effective and competitive Supplemental Health insurance policies that start at around \$10/month and help with expenses not covered by primary health insurance.

Supplemental Health policies include:

- Dental/Vision and Hearing
- Flex Choice Cancer
- Choice Accident
- Flex Choice Heart
- Hospital Indemnity

Ask if any of these policies may be a good fit for your client in addition to Med/Supp!

Start a Supplemental Health Quote